



Vormittag Associates Inc.

Want Return on Investment?
LISTEN TO OUR CUSTOMERS!

Just a few real life VAI Success Stories

ON DEMAND BUSINESS



Vormittag Associates Inc.

VAI S2K Distribution Success!

American Diagnostics Corp.

“With the VAI system pricing errors have dropped by 80%. At the same time, product scanning in shipping at the packing station has enabled us to increase shipping throughput by 60% and reduce errors for an accuracy of 99.95% on order lines shipped.”

Mr. Marc Blitstein
President, ADC





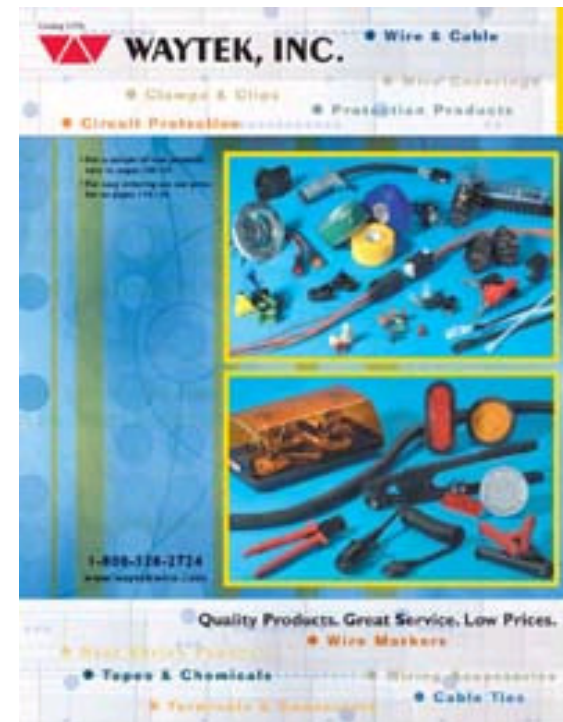
Vormittag Associates Inc.

VAI S2K Distribution Success!

Waytek Wire

“The company has picked up 1,000 new customers since the integrated distribution and web system was installed. We’ve secured a number of very good, large customers out of this. We’ve experienced at least a 10% increase in revenues and a 30% increase in inventory turns with S2K, all of which eases cash flow and boosts the bottom line. In ROI terms, we’ve paid for S2K within a year.”

Bob Lamoreaux
Controller, Waytek Wire, Inc.





Vormittag Associates Inc.

VAI S2K Distribution Success!

Sid Harvey Industries, Inc.

“The VAI product brought all our branches together for greater internal efficiency that has translated into higher support levels and increased customer satisfaction and loyalty. This has eliminated all kinds of paperwork for everyone involved, freeing us up to focus on our customers’ needs. In addition, their e-business application allowed us to leverage the opportunities that the web provides.”

Russ Tumsuden
CFO, Sid Harvey, Inc.





Vormittag Associates Inc.

VAI Distribution / Manufacturing Success!

Turtle Wax

“With VAI, we’ve done more than reduce costs. We’ve improved customer service and efficiencies throughout the enterprise. VAI has given us the tools we need to successfully compete in an extremely dynamic and highly competitive marketplace.”

Don DuBay, Director of Information Technology, Turtle Wax



PLATINUM SERIES

The new standard in shine.



Vormittag Associates Inc.

VAI S2K Distribution / Manufacturing Success!

Autum Harp, Inc.

“Manufacturing work orders are completely flexible, allowing staff to close out when part of an order has been made – whether for 1,000 or 50,000 items – and come back to it later. Finding out standard costs is quick and painless, and old invoices or other documents can be easily retrieved at the drop of a hat. In time savings alone, I estimate the new system will save the company \$100,000 a year, and it will boost productivity and reliability.”

Bruce Bove,
Information Systems Manager, Autum Harp





Vormittag Associates Inc.

VAI S2K Retail Success!

Miller Paint

Thanks to VAI's S2K Retail Enterprise software running on an IBM iSeries server, Miller Paint today has a comprehensive bundle of business applications that operate seamlessly – and all in real time. We were able to do 10% more transactions immediately on a daily basis. Miller Paint saw a 100% Return on Investment in just 8 months and saved \$130,000 in the first year.



Ed Selee

Chief Financial Officer, Miller Paint